## Reaching 360,000 Homes

Guilford, Alamance, Forsyth, Randolph, Davie, Davidson, Orange, Durham, Rockingham, Buncombe, and Henderson Counties

# Talk of the Town





## Who We Are...

The Oldest & Largest Cooperative Direct Mail Company In The Piedmont Triad

## What We Do...

We Are In The Business Of Growing Your Business

## Our Company...

- ➤ 35+ Years Of Promoting Local Businesses In The Triad
- ➤ 1/3 Of Our Advertisers Have Mailed With Us For More Than 10 Years
- ➤ Locally Owned & Operated
- ➤ We Mail An Average Of 87 Million Coupons With More Than 262 Million Offers In A Given Year

#### **WS TERRITORY: 60K Homes • 3 Zones**

A

WINSTON-SALEM • 27106 • 27104 Brookberry Farms, Greenbrier Farm, Robinhood, Reynolda, Meadowlark, NW Stratford Rd, Buena Vista, Old Sherwood Forest, N Peace Haven, Country Club PFAFFTOWN • 27040

В 20K

WINSTON-SALEM • 27103 • 27127 Ardmore, S Peace Haven, Jonestown Rd, Friedberg Village

20K

ADVANCE • 27006 Bermuda Run, Oak Valley, Kinderton LEWISVILLE • 27023 Arbor Run, Seguoia, Shallowford Lakes CLEMMONS • 27012 Clemmons West, Waterford, Meadowbrook

#### **HP/KV TERRITORY: 60K Homes • 3 Zones**

D 20K

KERNERSVILLE • 27284 / BELEWS CREEK • 27009 Piney Grove, Old Valley School Road, E. & W. Mountain Street, Sedge Garden

20K

HIGH POINT, WALLBURG • 27265 • 27262 Skeet Club Road, Oak Hollow, Clinard Farms, Penny Road, Deep River, Meadowlands, Emorywood, High Point CC UNION CROSS (WS) • 27107

HIGH POINT/ARCHDALE • 27263 TRINITY • 27370 THOMASVILLE Colonial Country Club • 27360 SOPHIA • 27350

#### **GSO TERRITORY: 80K Homes • 4 Zones**

GREENSBORO • 27410 • 27409 / COLFAX • 27235 The Cardinal, River Hills, Pleasant Ridge Rd, Old Oak Ridge Rd, Guilford College, Friendly Acres, Starmount, New Garden, 20K Westridge, Hobbs, Hamilton Lakes

G

SUMMERFIELD / NORTH GREENSBORO • 27358 • 27455 Polo Farms, Henson Farms, Ridgewood, Bass Chapel, Northern Shores, Air Harbor, Lake Brandt, Lake Jeanette 20K OAK RIDGE • 27310 / STOKESDALE • 27357 **BROWN SUMMIT • 27214** 

GREATER GREENSBORO • 27408 • 27455 • 27403 • 27401 Cotswold, Country Park, Brassfield, Hobbs, Friendly Center, Latham Park, Greensboro Country Club, Irving Park, Lake Daniel, Starmount, Lindley Park, Fisher Park, Hobbs, Sunset Hills

SOUTH EAST GREENSBORO • 27407 • 27406 Adams Farm, Sedgefield, Grandover, Forest Oaks JAMESTOWN • 27282 PLEASANT GARDEN • 27313

#### **ALAMANCE CO. TERRITORY:** 40K Homes • 2 Zones



**BURLINGTON • 27215** ELON • 27244 GIBSONVILLE • 27249 WHITSETT / STONEY CREEK • 27377

MEBANE • 27302 GRAHAM / SAXAPAHAW • 27253 **20K** HAW RIVER • 27258

#### **CH/DUR TERRITORY: 60K Homes • 3 Zones**



HILLSBOROUGH • 27278 / MEBANE • 27302 PROSPECT HILL • 27314 / ROUGEMONT • 27572 **20K** CEDAR GROVE • 27231 / EFLAND • 27243 **HURDLE MILLS • 27541** 



CHAPEL HILL • 27514 • 27516 • 27517 CARRBORO • 27510



DURHAM • 27707 • 27713

#### **ASHEVILLE, NC** 60K Homes • 3 Zones



ASHEVILLE 28804, 28801, 28805, 28806 WEAVERVILLE • 28787 ALEXANDER • 28701 LEICESTER • 28748



ASHEVILLE • 28806, 28803 MILL RIVER • 28759 ARDEN • 28704 **CANDLER • 28715** 



ASHEVILLE • 28803, 28805 FAIRVIEW • 28730 FLETCHER • 28732 20K SWANNANOA • 28778 BLACK MTN • 28711

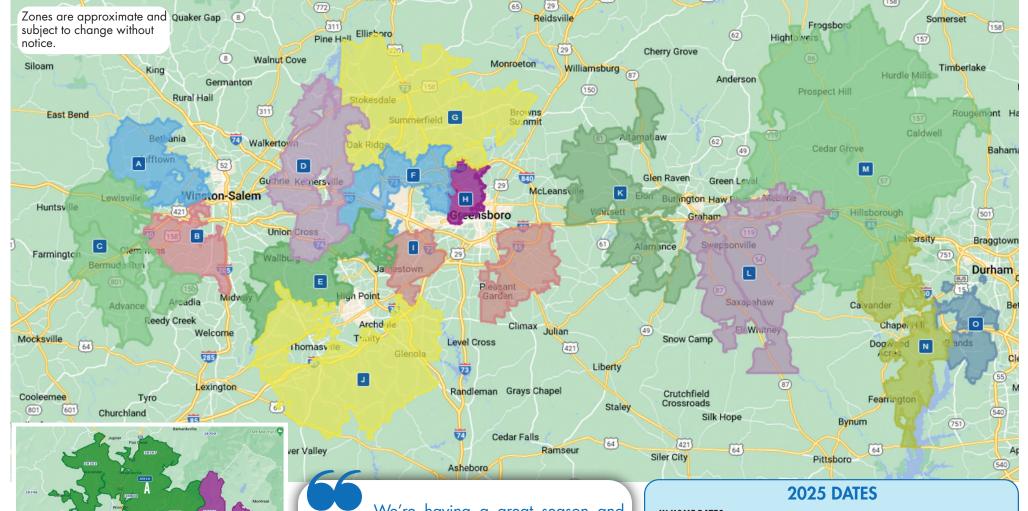
Area Map Available Upon Request.

Zones are approximate and subject to change without notice.

## 360,000 Homes 8 Mailings Annually







We're having a great season and a big part of that is due to our Talk of the Town® coupons campaign. They are reaching the right people with the spending power! Talk of the Town is outperforming other direct mail options we're using in the Triad area. Thanks for the quality leads!

Brad Beachy, Owner Porch Conversion of Charlotte

ZOZO DAILO	
IN HOME DATES	ARTWORK DEADLINE
February 1–7	January 3
March 13–19	February 12
April 25–May 1	March 26
June 5–11	May 7
July 17–23	June 18
Sept 4–10	August 6
October 17–23	. September 18
Dec 1-6	October 31

## Talk of the Town

### Our Readers

- 360K Highest Income Homes in the Piedmont Triad & Asheville Areas
  - 2.8 Million Homes Mailed Annually
- 42% The Homes We Mail Have a 42% Higher Income Than the Median NC Household Income
  - 51 Median Age
- 94% Single Family Homes
- 86% Of Consumers Coming From Wealthier Households Said They are Always on the Lookout for Good Deals (Source: Lab43)



